

# Safely Navigating PCI DSS Validation for the SMB Merchant

Understanding how to submit your  
annual compliance status





# Understanding PCI DSS

- Applicability
- Annually Merchants are required to submit their status of PCI DSS compliance to their Acquiring Bank.
- Assessment:
  - Report on Compliance (RoC).
  - Self-Assessment Questionnaires (SAQ).
- Validation:
  - Attestation of Compliance (AoC).



**M.o.T. INSPECTION CHECK LIST - Form No. MCF 7070**

Make & Model: \_\_\_\_\_ C.C.: \_\_\_\_\_ Reg. No.: \_\_\_\_\_ Colour: \_\_\_\_\_  
V.I.N. or Chassis No.: \_\_\_\_\_ Weight: \_\_\_\_\_ Year of Manufacture: \_\_\_\_\_ Mileage: \_\_\_\_\_

**M.o.T. INSPECTION CHECK LIST - Form No. MCF 7070**

Make & Model: \_\_\_\_\_ C.C.: \_\_\_\_\_ Reg. No.: \_\_\_\_\_ Colour: \_\_\_\_\_  
V.I.N. or Chassis No.: \_\_\_\_\_ Weight: \_\_\_\_\_ Year of Manufacture: \_\_\_\_\_ Mileage: \_\_\_\_\_

**CUSTOMER'S NAME**  
Address: \_\_\_\_\_  
Post Code: \_\_\_\_\_ Tel No.: \_\_\_\_\_

**OFFICE INFO:** Retail ☐ Trade ☐ Retail ☐ Date: \_\_\_\_\_  
Required By: \_\_\_\_\_ Customer Contacted: \_\_\_\_\_ Inv/Job No: \_\_\_\_\_

**ITEMS TESTED**

ITEMS TESTED	NEAR SIDE		OFF SIDE	
	PASS	FAIL	PASS	FAIL
<b>LIGHTING EQUIPMENT</b>				
Front lamps				
Rear lamps				
Number plate lamps				
Headlamps				
Headlamp aim				
Stop lamps				
Rear reflectors				
Direction indicators FRONT				
Direction indicators REAR				
<b>STEERING AND SUSPENSION</b>				
Steering control				
Steering mechanism/systems				
Power steering				
Transmission shafts				
Wheelbearings FRONT				
Wheelbearings REAR				
Front suspension				
Rear suspension				
Shock absorbers FRONT				
Shock absorbers REAR				
Wheel alignment FRONT				
Wheel alignment REAR				
<b>BRAKES</b>				
ABS warning lamps				
Condition of service brake system				
Condition of parking brake system				
Service brake performance FRONT				
Service brake performance REAR				
Parking brake performance				
Additional brake devices				

**DEFECTS / ADVISORY ITEMS**

**ESTIMATED REPAIR COST**

**MOT Test Certificate**

Driver & Vehicle Standards Agency

MOT Test Number: \_\_\_\_\_

Vehicle Registration Mark: \_\_\_\_\_

Vehicle Identification Number: \_\_\_\_\_

Make: \_\_\_\_\_ Model: \_\_\_\_\_ Colour: \_\_\_\_\_

Owner's Name: \_\_\_\_\_ First Name: \_\_\_\_\_ Surname: \_\_\_\_\_

Expiry Date: \_\_\_\_\_

Signature of Tester: \_\_\_\_\_

**Additional Information**

1. This document is a report of the results of an MOT test. It is not a certificate of fitness for use on the road. It is a report of the results of an MOT test. It is not a certificate of fitness for use on the road. It is a report of the results of an MOT test. It is not a certificate of fitness for use on the road.

**MOT test certificate**

Vehicle identification number: BLAA0000000000000000

Registration number: AA77LLB

Country of registration: GB

Make and model: ROVER 400

Vehicle category: M1

Mileage: 43,535 miles

Mileage history: 38,820 miles 18.03.2019, 43,535 miles 22.03.2019, 25,492 miles 22.03.2016, 20,367 miles 20.03.2015

**Pass with defects**

**Repair as soon as possible (minor defects)**

Registration plate lamp throwing direct light to the near kerbside (4.7.1 (a))

**Monitor and repair if necessary (advisories)**

Tyre worn close to the legal limit Rearside Front (5.2.3 (a))

Date of the test: 22.03.2019

Expiry date: 21.03.2019

Location of the test: 134, Polson Vale, Aberdeen, Aberdeenshire, Scotland, Aberdeenshire, CA15 8HW

Testing organisation and inspector name: VT027240, TADLEY TEST CENTRE LIMITED, M. C. Peoples

MOT test number: 768783417674

Check that this document is genuine by visiting [www.gov.uk/mot-history](http://www.gov.uk/mot-history). If any of the details are not correct, please contact DVSA by email at [enquiries@dvsa.gov.uk](mailto:enquiries@dvsa.gov.uk) or by telephone on 0300 1239000. Receive a free annual MOT reminder by subscribing at [www.gov.uk/mot-reminder](http://www.gov.uk/mot-reminder) or by telephone on 0300 1239000.

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VT027240

Inspector signature: \_\_\_\_\_



# Risk-Based Validation

- Validation requirements are driven by:
  - Volume of payment card transactions per annum.
  - Methods of taking card payments.
- High-Volume or High-Risk payment operations:
  - Assessments conducted by a PCI Qualified Security Assessor.
    - RoC & AoC.
- Lower-risk or Lower-Risk payment operations:
  - SAQ & AoC.







# PCI DSS Compliance Validation: Mastercard

Category	Criteria	Requirements	OLD Rule	NEW Rule
Level 1	<ul style="list-style-type: none"><li>Any merchant that has suffered a hack or an attack that resulted in an Account Data Compromise (ADC) Event</li><li>Any merchant having more than six million total combined Mastercard and Maestro transactions annually</li><li>Any merchant meeting the Level 1 criteria of Visa</li><li>Any merchant that Mastercard, in its sole discretion, determines should meet the Level 1 merchant requirements to minimize risk to the system</li></ul>	<ul style="list-style-type: none"><li>Annual PCI DSS assessment resulting in the completion of a Report on Compliance (ROC)<sup>1</sup></li></ul>	<b>Level 2 Merchant Compliance Requirements</b>  To validate compliance, a Level 2 merchant could either undergo an annual PCI DSS assessment resulting in the completion of a ROC <u>OR</u> complete an annual SAQ.  Level 2 merchants completing SAQ A, A-EP, B, B-IP, C-VT, C, P2PE or D were required to engage a QSA or ISA for compliance validation.	<b>Level 2 Merchant Compliance Requirements</b>  To validate compliance, a Level 2 merchant is required to complete an annual SAQ <sup>1</sup> .  Level 2 merchants completing SAQ A, A-EP or D are required to engage a QSA or ISA for annual compliance validation. Level 2 merchants completing SAQ B, B-IP, C-VT, C or P2PE may now self-assess without the use of a QSA or ISA for compliance validation.
Level 2	<ul style="list-style-type: none"><li>Any merchant with more than one million but less than or equal to six million total combined Mastercard and Maestro transactions annually</li><li>Any merchant meeting the Level 2 criteria of Visa</li></ul>	<ul style="list-style-type: none"><li>Annual Self-Assessment Questionnaire (SAQ)<sup>2</sup></li></ul>		
Level 3	<ul style="list-style-type: none"><li>Any merchant with more than 20,000 combined Mastercard and Maestro e-commerce transactions annually but less than or equal to one million total combined Mastercard and Maestro e-commerce transactions annually</li><li>Any merchant meeting the Level 3 criteria of Visa</li></ul>	<ul style="list-style-type: none"><li>Annual Self-Assessment Questionnaire (SAQ)<sup>3</sup></li></ul>		
Level 4	<ul style="list-style-type: none"><li>All other merchants<sup>4</sup></li></ul>	<ul style="list-style-type: none"><li>Annual Self-Assessment Questionnaire (SAQ)<sup>3</sup></li></ul>		
Current			Changed – Level 2 Merchants	

<sup>1</sup>Effective March 2021





# PCI DSS Compliance Validation: VISA

- *Take the time to see that you've met all requirements of the PCI Data Security Standard (DSS).*
- *It's the best way to confirm cardholder data is being safely handled and to expose any weaknesses that need to be addressed.*
- *Your total Visa transaction volume over a 12-month period determines your merchant level and the necessary requirements for validation.*

- ✓ Merchants processing over 6 million Visa transactions annually across all channels or Global merchants identified as Level 1 by any Visa region – Level 1

## Every year:

- File a Report on Compliance ("ROC") by Qualified Security Assessor ("QSA") or Internal Auditor if signed by officer of the company. We recommend the internal auditor obtain the PCI SSC Internal Security Assessor ("ISA") certification.
- Submit an Attestation of Compliance ("AOC") Form

## Every quarter:

- Conduct a quarterly network scan by an Approved Scan Vendor ("ASV")

- ✓ 1 to 6 million Visa transactions annually across all channels - Level 2

## Every year:

- Complete a Self-Assessment Questionnaire ("SAQ")
- Submit an Attestation of Compliance ("AOC") Form

## Every quarter:

- Conduct a quarterly network scan by an Approved Scan Vendor ("ASV")

- ✓ 20,000 to 1 million Visa e-commerce transactions annually - Level 3

## Every year:

- Complete a Self-Assessment Questionnaire ("SAQ")
- Submit an Attestation of Compliance ("AOC") Form

## Every quarter:

- Conduct a quarterly network scan by an Approved Scan Vendor ("ASV")

- ✓ Merchants processing less than 20,000 Visa ecommerce transactions annually and all other merchants processing up to 1 million Visa transactions annually – Level 4

## Every year:

- Complete a Self-Assessment Questionnaire ("SAQ")
- Submit an Attestation of Compliance ("AOC") Form

## Every quarter:

- Conduct a quarterly network scan by an Approved Scan Vendor ("ASV") (if applicable)

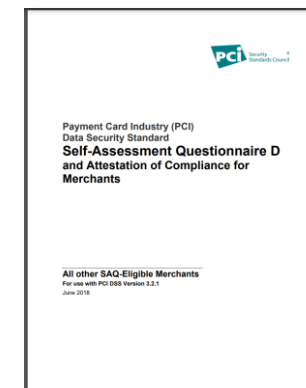
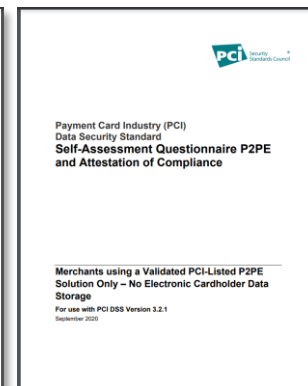
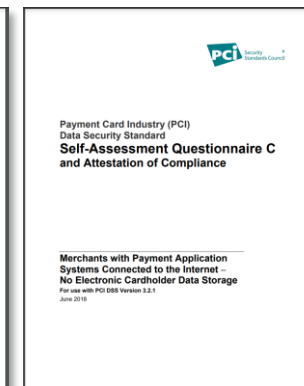
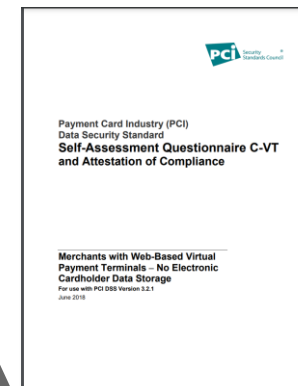
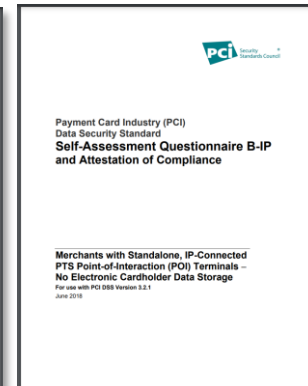
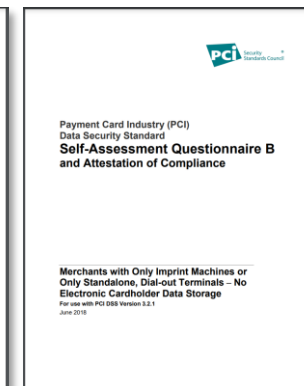
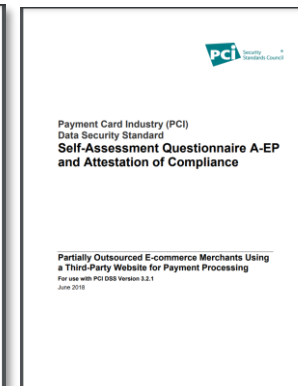
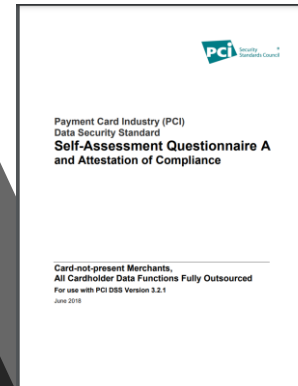
[Small Merchant Data Security Requirements](#) 



# Types of SAQ

1. SAQ A
2. SAQ A-EP
3. SAQ B
4. SAQ B-IP
5. SAQ C-VT
6. SAQ C
7. SAQ P2PE
8. SAQ D Merchant
9. SAQ D Service Provider

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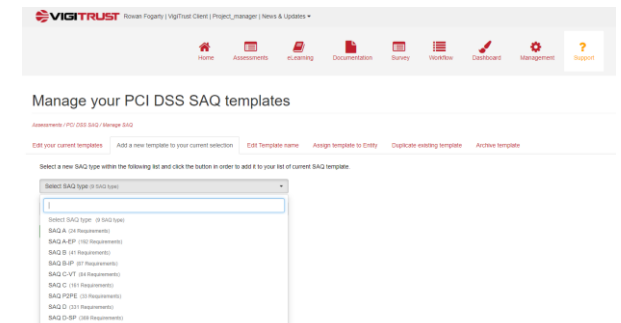






# SAQ Completion for Merchants

- On VigiOne you create a template for any one of the 8 types of SAQ Merchant and the SAQ Service Provider
- Each SAQ generates an associated AOC







VigiOne's  
SAQ tool  
allows you  
complete an  
SAQ

### SAQ SAQ A-EP for demo entity

Manage SAQ Template

Assessments Management

SAQ A-EP | m1630 | Reviewed by R.Fogarty

Download SAQ A-EP 3.2.1 Download SAQ A-EP AOC Open List of document uploaded Open Remediation Action Plan

Executive summary Appendix A (1 / 1) Requirement 1 (25 / 25) Requirement 2 (21 / 21) Requirement 3 (3 / 3) Requirement 4 (7 / 7) Requirement 5 (8 / 8) Requirement 6 (23 / 23) Requirement 7 (3 / 3) Requirement 8 (23 / 23) Requirement 9 (10 / 10) Requirement 10 (31 / 31) Requirement 11 (18 / 18) Requirement 12 (18 / 18) AOC

Last comment from R.Fogarty on 2020-05-08  
make comments at SAQ level

Manage Assessment Reviews (1)

Requirement 4 - Number of responses : 7 / 7

Filters : All No answer (0) Not tested (0) In place (7) Not in place (0) Not applicable (0) Compensating (0)

**4.1.a** Are strong cryptography and security protocols used to safeguard sensitive cardholder data during transmission over open, public networks?

Note: Examples of open, public networks include but are not limited to the Internet; wireless technologies, including 802.11 and Bluetooth; cellular technologies, for example, Global System for Mobile communications (GSM), Code division multiple access (CDMA), and General Packet Radio Service (GPRS).

In place  
Please select an answer (Required)  
Not tested  
In place  
Not in place  
Not applicable  
Compensating

If you choose in place, you can upload proofs of evidence :

Documentation Reviews (0)







# VigiOne's SAQ Tool tracks completion & produces documentation

- Enables completion
- Evidence Upload
- Review by ISA or QSA
- Provides a status report
- Download and print documentation

SAQ A-EP - SAQ A-EP for demo entity - m1630

General information: *In place: 178 | Not in place: 3 | Not Applicable: 10 | Compensating*

Executive summary: **Set as Complete**

Appendix A	100.00%
Requirement 1	100.00%
Requirement 2	100.00%
Requirement 3	100.00%
Requirement 4	100.00%
Requirement 5	100.00%
Requirement 6	100.00%
Requirement 7	100.00%
Requirement 8	100.00%
Requirement 9	100.00%
Requirement 10	100.00%
Requirement 11	100.00%
Requirement 12	100.00%

AOC: **Set as Complete**

SAQ Comment (last comment from R.Fogarty)

make comments at SAQ level



## Section 1: Assessment Information

### Instructions for Submission

This document must be completed as a declaration of the results of the merchant's self-assessment with the Payment Card Industry Data Security Standard Requirements and Security Assessment Procedures (PCI DSS). Complete all sections: The merchant is responsible for ensuring that each section is completed by the relevant parties, as applicable. Contact your acquirer (merchant bank) or the payment brands to determine reporting and submission procedures.

### Part 1. Merchant and Qualified Security Assessor Information

#### Part 1a. Merchant Organization Information

Company Name:	HOTEL test	DBA (doing business as):	HOTEL test
Contact Name:	test	Title:	test
Telephone:	test	E-mail:	test
Business Address:	test	City:	Dublin
State/Province:	Dublin	Country:	Ireland
Zip:	test		
URL:			

#### Part 1b. Qualified Security Assessor Company Information (if applicable)

Company Name:	Pucca Pulco	Title:	
Lead QSA Contact Name:	Nana Vitanova	E-mail:	nnavitanova@puccapulco.com
Telephone:	549-102-8874	City:	Casinopolis
Business Address:	777 Casino St.	Country:	USA
State/Province:	Las Vegas	Zip:	89101
URL:	www.puccapulco.com		

### Part 2. Executive Summary

#### Part 2a. Type of Merchant Business (check all that apply)

<input type="checkbox"/> Retailer	<input type="checkbox"/> Telecommunication	<input type="checkbox"/> Grocery and Supermarkets
<input type="checkbox"/> Petroleum	<input type="checkbox"/> E-Commerce	<input type="checkbox"/> Mail order/telephone order (MOTO)
<input type="checkbox"/> Others (please specify):		
What types of payment channels does your business serve?	Which payment channels are covered by this SAQ?	
<input type="checkbox"/> Mail order/telephone order (MOTO)	<input type="checkbox"/> Mail order/telephone order (MOTO)	
<input type="checkbox"/> E-Commerce	<input type="checkbox"/> E-Commerce	
<input type="checkbox"/> Card-present (face-to-face)	<input type="checkbox"/> Card-present (face-to-face)	

Note: If your organization has a payment channel or process that is not covered by this SAQ, consult your acquirer or payment brand about validation for the other channels.

PCI DSS v3.2.1 SAQ D for Merchants, Rev. 1.0 - Section 1: Assessment Information  
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### or Non-Compliant Requirements

Response for "Compliant to PCI DSS Requirements" for each requirement. If you answer "No", you may be required to provide the date your Company expects to be compliant and a brief description of the actions being taken to meet the requirement.

Description of Requirement	Compliant to PCI DSS Requirements (Select One)		Remediation Date and Actions (if "NO" selected for any Requirement)
	YES	NO	
and maintain a firewall configuration to protect cardholder data.	<input type="checkbox"/>	<input type="checkbox"/>	
Use vendor-supplied defaults for all security parameters, including but not limited to: passwords and other security data.	<input type="checkbox"/>	<input type="checkbox"/>	
Store cardholder data.	<input type="checkbox"/>	<input type="checkbox"/>	
Transmission of cardholder data over open, public networks.	<input type="checkbox"/>	<input type="checkbox"/>	
All systems and processes used to store, process, or transmit cardholder data and sensitive authentication data (SAD) must be protected against malware. Update anti-virus software regularly.	<input type="checkbox"/>	<input type="checkbox"/>	
Protect systems and networks against malicious attacks.	<input type="checkbox"/>	<input type="checkbox"/>	
Access to cardholder data by personnel must be limited to those who have a business need to know.	<input type="checkbox"/>	<input type="checkbox"/>	
Authenticate access to systems and components.	<input type="checkbox"/>	<input type="checkbox"/>	
Physical access to cardholder data.	<input type="checkbox"/>	<input type="checkbox"/>	
Monitor all access to network resources and cardholder data.	<input type="checkbox"/>	<input type="checkbox"/>	
Test security systems and processes.	<input type="checkbox"/>	<input type="checkbox"/>	
Have a policy that addresses information security for all personnel.	<input type="checkbox"/>	<input type="checkbox"/>	
Use and maintain secure systems and networks.	<input type="checkbox"/>	<input type="checkbox"/>	



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Access SAQ

Close



# Which SAQ is right for you?

- Each SAQ has a differing number of applicable controls:
  - SAQ A – Fully outsourced.
    - Circa 24 security controls.
  - SAQ D – Fully in-house.
    - Circa 330 security controls.
- Always ensure that you are meeting the SAQ Criteria.
  - Before You Begin



## Before You Begin

SAQ A-EP has been developed to address requirements applicable to e-commerce merchants with a website(s) that does not itself receive cardholder data but which does affect the security of the payment transaction and/or the integrity of the page that accepts the consumer's cardholder data.

SAQ A-EP merchants are e-commerce merchants who partially outsource their e-commerce payment channel to PCI DSS validated third parties and do not electronically store, process, or transmit any cardholder data on their systems or premises.

SAQ A-EP merchants confirm that, for this payment channel:

- Your company accepts only e-commerce transactions;
- All processing of cardholder data, with the exception of the payment page, is entirely outsourced to a PCI DSS validated third-party payment processor;
- Your e-commerce website does not receive cardholder data but controls how consumers, or their cardholder data, are redirected to a PCI DSS validated third-party payment processor;
- If merchant website is hosted by a third-party provider, the provider is validated to all applicable PCI DSS requirements (e.g., including PCI DSS Appendix A if the provider is a shared hosting provider);
- Each element of the payment page(s) delivered to the consumer's browser originates from either the merchant's website or a PCI DSS compliant service provider(s);
- Your company does not electronically store, process, or transmit any cardholder data on your systems or premises, but relies entirely on a third party(s) to handle all these functions;
- Your company has confirmed that all third party(s) handling storage, processing, and/or transmission of cardholder data are PCI DSS compliant; and
- Any cardholder data your company retains is on paper (for example, printed reports or receipts), and these documents are not received electronically.

***This SAQ is applicable only to e-commerce channels.***

This shortened version of the SAQ includes questions that apply to a specific type of small merchant environment, as defined in the above eligibility criteria. If there are PCI DSS requirements applicable to your environment that are not covered in this SAQ, it may be an indication that this SAQ is not suitable for your environment. Additionally, you must still comply with all applicable PCI DSS requirements in order to be PCI DSS compliant.

**Note:** For the purposes of this SAQ, PCI DSS requirements that refer to the "cardholder data environment" are applicable to the merchant website(s). This is because the merchant website directly impacts how the payment card data is transmitted, even though the website itself does not receive cardholder data.





# Which SAQ Guide Tool.

- Based on the guidelines from the PCI SSC the tool enables a merchant to determine which SAQs may apply

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## Which SAQ Best Applies to My Environment?

Assessments / PCI DSS SAQ / Determine SAQ type

**Service Provider**

Are you a service provider?

**Storage of Cardholder Data**

Does merchant store any cardholder data, including legacy data?

**PCI-Isolated P2PE Solution**

Does merchant accept transactions protected by a PCI-Isolated P2PE solution?

**Card-present Transactions**

Does merchant accept card-present transactions not protected by a PCI-Isolated P2PE solution?

**MOTO Transactions**

Does merchant accept MOTO transactions not protected by a PCI-Isolated P2PE solution?

**E-commerce Transactions**

Does merchant accept e-commerce transactions?

**SAQ Selection Instructions**

✓ To Determine the applicable SAQs, follow the path(s) for EACH channel on the left of the screen.

✓ If the answer to the question is "YES" click the button for each applicable SAQ that follows.

✓ Merchants with more than one channel should consult with their acquirer about how to validate compliance.

✓ Merchants must meet eligibility criteria for any applicable SAQ.

**Your SAQ List**

SAQ A

SAQ A-EP

SAQ B

SAQ B-EP

SAQ C

SAQ C-VT

SAQ D

SAQ D-SP

SAQ P2PE

[RESET SAQ LIST](#)